

London Borough of Hammersmith and Fulham Record of Cabinet Member Decision

The call-in has expired and this decision can be implemented.

- ❖ Draft Decision List published on: 14 November 2022
- ❖ Confirmed Decision List published on: 17 November 2022

1. **TITLE: Managed Services - Integrated management System (IM)**

2. **DECISION MADE BY:** Cabinet Member for Finance and Reform

3. **DECISION:**

1. To note that exempt Appendix 1 is not for publication on the basis that it contains information relating to the financial or business affairs of any person (including the authority holding that information) as set out in paragraph 3 of Schedule 12A of the Local Government Act 1972 (as amended).
2. To approve, by means of a call off from the KCS Framework Y20023, a contract for the provision of income management systems, for a period of up to 7 years from 2022.

4. **REASON FOR DECISION:**

The Income Management Services are a critical part of income collection and processing, the existing contract arrangements does not meet with our procurement guidelines and causes the Council to be in violation of its own contract standing orders. We need assurances from a robust contract arrangement that provides stability. The offering from our existing provider allows us to take full advantage of the reduce fixed rate transactional costs for a fixed period.

5. **ALTERNATIVE OPTIONS CONSIDERED:**

Given the nature of the business, there are only a limited number of operators serving the Local Authority market. There are broadly two available options as set out below:

Call Off via an existing framework – Recommended

A framework approach allows the Council to take advantage of increased purchasing power while offering an efficient and compliant route to procurement in a complex area. Initial work has identified that KCS Framework Y20023 provides an appropriate and robust framework in terms of the Council's specification in this area. As such **this option is recommended**

Full procurement (e.g. open tender) – Not recommended

In contrast to the option above, it is unlikely that the Council will be able to maximise its purchasing power in this market with a stand-alone procurement. This is also a complex area, and the process would be resource intensive. As such this option is not recommended.

6. CONFLICTS OF INTEREST DECLARED AND DISPENSATIONS GRANTED:

None

Date of Decision
08 November 2022